

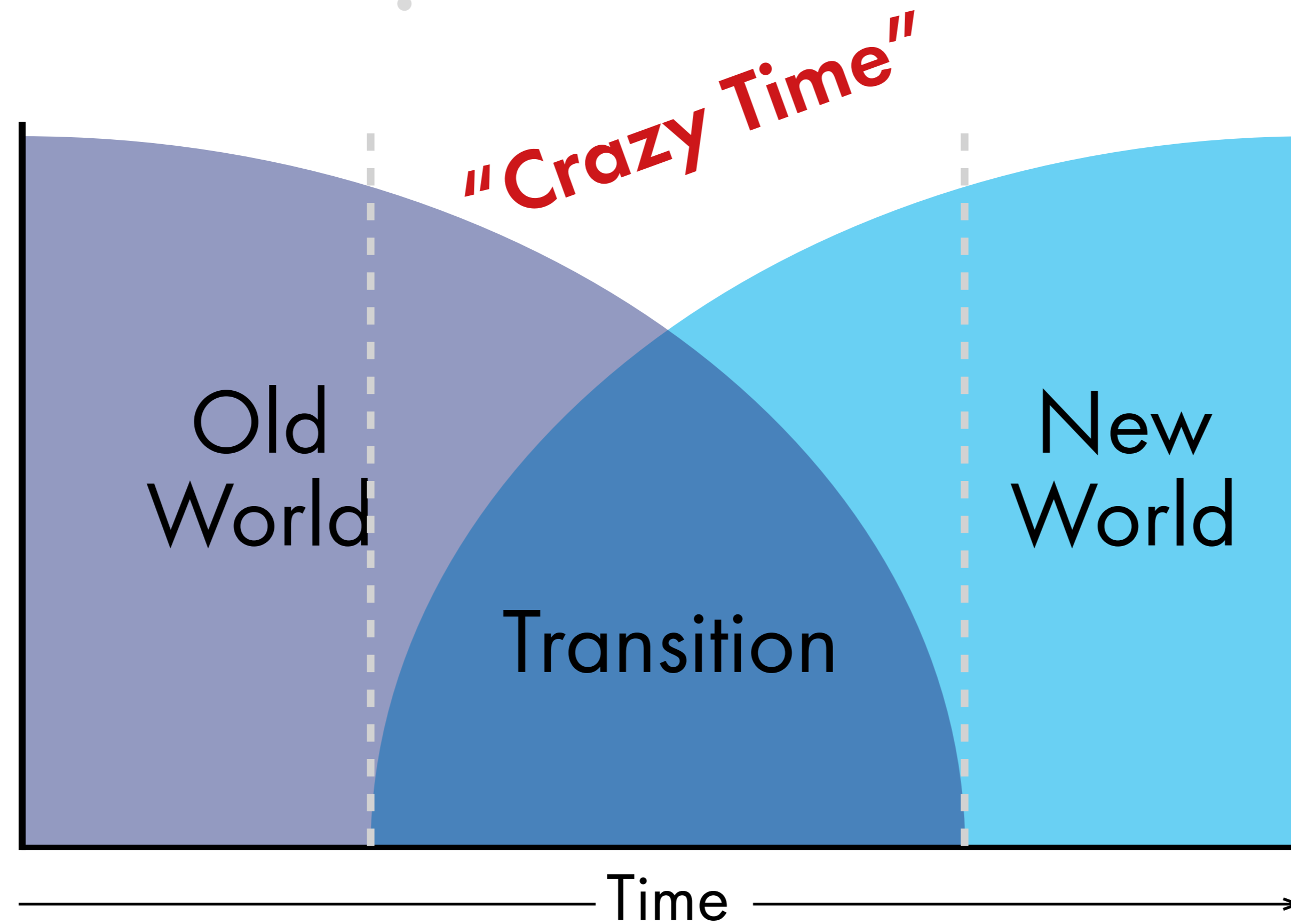
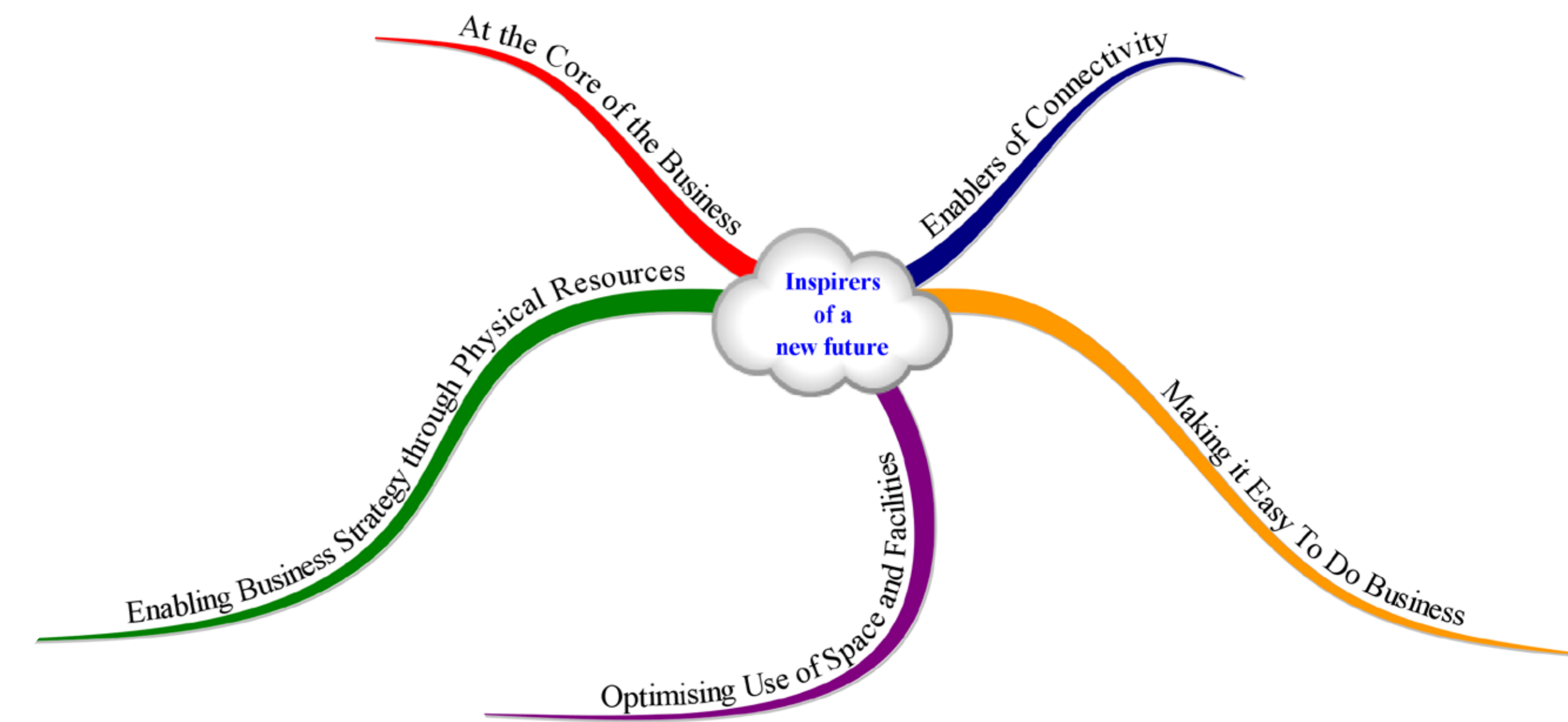
The Corporate Real Estate Manager as an Agent of Change

3 What activities will Corporate Real Estate Managers need to stop doing in order to focus on moving up the value chain?

Cross out things you believe you will carry on doing/Add other things that you will stop

- *Acquisitions*
- *Dispositions*
- *Rent reviews*
- *Lease renewals*
- *Landlord & Tenant*
- *Account payables*
- *Lease management*
- *Project Management*
- *Facilities Management*

4 What road blocks/obstacles will Corporate Real Estate Managers face?



1 What are the characteristics of the future successful Corporate Real Estate Manager?

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2 What new skills and knowledge will Corporate Real Estate Managers need?

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5 What will be the Impact of on service providers?

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Era's of Outsourcing:

